



# CHAD J. VERSLUIS, SIOR

Senior Vice President

## SCOPE OF SERVICE EXPERIENCE

Chad began his real estate career in 1988 and is considered a top authority on industrial properties in the Grand Rapids area. He has been the industrial reporter for SIOR in West Michigan. Chad joined Grand Real Estate in 1997 as a Partner. Through mergers, the company has currently become NAI Wisinski of West Michigan, where Chad is currently an Industrial Advisor. Chad specializes in the purchase, sale and lease of industrial properties, and assists clients in analyzing build to suit options and investment opportunities.

Chad enjoys working in the field of commercial real estate because he has the ability to continue to work with business owners as they grow and they often become friends. The position has allowed him to meet many business owners and form relationships with them. Chad believes that in order to be successful in the world of commercial real estate long-term one needs to work with absolute honesty, integrity and pay attention to detail.

## PROFESSIONAL AFFILIATIONS

Commercial Alliance of Realtors (CAR)  
Professional Standards Committee Member  
Michigan Association of Realtors (MAR)  
National Association of Realtors (NAR)  
Society of Industrial & Office Realtors (SIOR)

## COMMUNITY INVOLVEMENT

Guiding Light Mission, Volunteer

## EDUCATION

Society of Industrial and Office Realtors (SIOR)  
Chad is one of only 3% of Commercial Realtors to become a member of the SIOR designation. SIOR's form a 3,100 member network of like-minded professionals who share business referrals and collaborate on their continuing education. Marietta College, Marietta, OH,  
Bachelor of Science in Petroleum Engineering

## CLIENTS

Huizenga Group	Culligan Water Systems
Fifth Third Bank	D & D Building
Genesse Tile	Advantage Label
Gilson Graphics	Huntington Bank
Mobile Pallets	Mont Granite
Cummins Bridgewater	Soundtech/Acme Insulation
Unisource	

## SAMPLE TRANSACTIONS

### Industrial:

3701 Patterson: 159,600 SF (Grand Rapids, MI)  
3724 Patterson: 159,600 SF (Grand Rapids, MI)  
449 Howard: 110,500 SF (Holland, MI)  
4450 36th Street: 189,646 SF (Grand Rapids, MI)  
1453 Buchanan Ave SW: 140,000 SF (Grand Rapids, MI)  
609/625 Myrtle: 92,450 SF (Grand Rapids, MI)  
4555 134th: 97,746 SF (Wayland, MI)  
335 Griffin St: 145,372 SF (Grand Rapids, MI)  
4855 Broadmoor Ave: 151,944 SF (Grand Rapids, MI)  
2000 Oak Industrial Drive: 164,348 (Grand Rapids, MI)  
11670 46th Ave: 36,604 SF (Allendale, MI)  
1125 41st St: 95,684 SF (Grand Rapids, MI)  
4596 Buttermilk: 72,000 SF (Hudsonville, MI)

## CLIENT TESTIMONIALS

"Chad has become our trusted advisor regarding anything to do with commercial real estate. Whether we are purchasing, selling, dealing with paperwork or municipalities, Chad consistently delivers the expertise we need. He's the man."

- Brad Knoth, Advantage Label & Packaging