



CONNOR SCHULTZE

Associate

BACKGROUND & EXPERIENCE

Connor joined NAI Wisinski of West Michigan in 2023 at the Kalamazoo office. He brings educational expertise in economics and extensive work experience in the service industry, giving him communication and time management skills. Having built his career in the service industry, Connor understands that success starts with serving others well. He focuses on prioritizing people while helping businesses secure locations that support them long term.

Connor owns and manages residential investment properties throughout Southwest Michigan, giving him firsthand experience identifying value and navigating property ownership. This hands on investment experience has given him a deeper knowledge of market risks vs growth opportunities. This knowledge helps him guide clients to uncover spaces that fit their needs.

Connor is also dedicated to continued learning, investing in both the stock market and cryptocurrency while studying market trends. He is the former president of the Kalamazoo Rotaract Club, a young professional branch of Rotary, dedicated to giving back to the community and helping young adults build professional relationships. He now sits on the district rotary board where he holds the title of District Rotary Representative.

CLIENT TESTIMONIALS

It is my pleasure to provide my recommendation for Connor Schultze, an outstanding commercial real estate professional who consistently delivers results. Connor is a true go-getter who approaches every opportunity with determination, professionalism, and strategic focus.

Connor views challenges as opportunities to find creative solutions and move transactions forward. Throughout my experience working with Connor, he has demonstrated integrity, responsiveness, and a strong drive to close the deal.

Most importantly, Connor follows through. When he commits to a goal, he will pursue it with focus and professionalism until the job is done well. I strongly recommend Connor to anyone seeking a driven, results oriented commercial real estate agent who will go above and beyond to achieve success.

- Eric Butler



AWARD

2026 – Commercial Alliance of REALTORS, Largest Industrial Lease Award – West MI

2025 - 2026 – Rotary District 6360, Rotaract Representative Award

PROFESSIONAL AFFILIATIONS

Commercial Alliance of REALTORS (CAR)

EDUCATION

Michigan State University, East Lansing, MI

- Bachelor Science, Economics

COMMUNITY INVOLVMENT

District 6360 Rotary Board

District Rotary Representative

Kalamazoo Rotaract Club

Former President (June 2023- June 2025)

Boy Scouts of America

Eagle Scout

NOTABLE CLIENTS

Air Force Sergeants Association

Clark Logic

Enterprise

Snelling Staffing

SWCA Environmental Consulting

Wild Side Tobacco