



DANE DAVIS

Senior Vice President

SCOPE OF SERVICE EXPERIENCE

Dane Davis is an Associate Broker at NAI Wisinski of West Michigan’s Kalamazoo office. Dane’s 24 years of commercial real estate experience encompass numerous projects and product types with an extensive focus on quiet land assemblage, lease & purchase negotiations, site design and development. He has garnered a well-rounded education in all facets of commercial real estate allowing him to create value through innovative and practical solutions for his clients.

Dane’s projects have ranged from locating and closing on properties for a multi-million dollar roll-out of new concierge facilities for an insurance company to land assemblage for one of the largest privately held retailers in the Midwest.

Prior to entering the commercial real estate brokerage industry, Dane worked as an environmental consultant for seven years. His environmental background has proved instrumental in shepherding environmentally challenged properties to a successful closing for both buyer & seller.

Dane is committed to continuing education and is an Institute Candidate for the Certified Commercial Investment Member Institute (CCIM).

PROFESSIONAL AFFILIATIONS

- Michigan Association of Realtors (MAR)
- National Association of Realtors (NAR)
- Commercial Alliance of Realtors (CAR)
- Greater Kalamazoo Association of Realtors
- Licensed Real Estate Associate Broker, MI
- Institute Candidate for the Certified Commercial Investment Member (CCIM) Institute
- International Council of Shopping Centers (ICSC)
- Kalamazoo Chamber of Commerce
- National Brownfield Association
- Synergy Networking Group
- Cofounder

EDUCATION

Michigan State University, East Lansing, Michigan

- Bachelor of Science in Resource Development

NOTABLE TRANSACTIONS

Championed Large Leasing Assignment

Multibillion dollar National REIT; Unseated the incumbent broker by aggressively and strategically providing the target prospect with critical market intel and data while purposing a value-add disposition solution; Won the leasing assignment for 423,000 SF logistics facility.

Hospitality Site Acquisition

Regional Hospitality Group; Strategic rollout of Midwest markets for site search and control. Outpacing other hotel developers in a highly competitive market segment. Closed on eight sites with six more markets in the pipeline. Arranged a financing conduit in excess of \$6 MM in non-traditional smaller market.

Disposition of Large Manufacturing Facility & Excess Land – Fortune

NOTABLE CLIENT LIST

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|---------------|---------------------------|
| Menards | Brann’s Steakhouse |
| Meijer | HHC Hospitality |
| Welch’s Foods | Dockerty Health Systems |
| Softball Fans | Berries Restaurants |
| Zaremba Group | Five Star Pizza (Dominos) |
| Norman Camera | Envision Properties |
| The UPS Store | |
| Goodwill | |