



DAVID J. SMIES, SIOR, CCIM

Executive Vice President

Industrial Brokerage

SCOPE OF SERVICE EXPERIENCE

Dave began his real estate career in 1983 and became partner at a local real estate development firm.

Dave started Grand Real Estate in 1989 and developed the company into one of the West Michigan's leading commercial real estate firms. Dave also began Grand Property Management in 1997.

In May of 2006, Grand Real Estate joined forces with Taatjes & Tol and formed NAI West Michigan. Dave specializes in the sale and leasing of commercial properties as well as analysis of build-to-suit options and investment opportunities. Additionally, in 2011, NAI West Michigan created a new firm with The Wisinski Group to form NAI Wisinski of West Michigan.

EDUCATION

Society of Industrial and Office Realtors (SIOR)

- Legacy Member since April 1, 1988. Dave is one of only 3% of Commercial Realtors to become a member of the SIOR designation. SIOR's form a 3,200 member network of like-minded professionals who share business referrals and collaborate on their continuing education.

Certified Commercial Investment Member (CCIM)

- Dave is one of only 5% of Commercial Realtors to earn the prestigious CCIM designation. CCIM's exemplify the real estate industry's highest professional and ethical standards.

Graduate Realtors Institute (GRI)

- Completed 90 hours of coursework on various topics such as marketing and servicing listed properties to real estate law.

Davenport College

- Associates Degree in Business Administration and Sales & Marketing

Calvin College

- Various courses

PROFESSIONAL AFFILIATIONS

Commercial Alliance of Realtors (CAR)
Michigan Association of Realtors (MAR)
National Association of Realtors (NAR)
Grand Rapids Chamber of Commerce
Society of Industrial & Office Realtors (SIOR) Michigan Chapter
Certified Commercial Investment Member (CCIM)

COMMUNITY INVOLVEMENT

David D. Hunting YMCA Downtown
Kuiper College Board

SAMPLE TRANSACTIONS

Columbian Enterprises, Logistics—various locations
Service Express Inc.—Computer Support—Broadmoor SE and Sparks Dr SE
Land and Sea—Distribution—Clay Ave SW
Nichols—Several locations
Carrier Corp.—76th St. SW
Motion Industries—Walker, MI
Partners Worldwide—Grand Rapids locations