



# DAVE J. SMIES, CCIM, SIOR

Executive Vice President

## SCOPE OF SERVICE EXPERIENCE

Dave began his real estate career in 1983 before becoming a partner at a local real estate development firm. He then joined Grand Real Estate in 1989 and developed the company into one of the West Michigan's leading commercial real estate firms. In 1997, he began Grand Property Management.

In May of 2006, Grand Real Estate joined forces with Taatjes & Tol and formed NAI West Michigan. Finally, NAI West Michigan created a new firm with The Wisinski Group to form NAI Wisinski of West Michigan in 2011.

Dave specializes in the sale and leasing of commercial properties as well as analysis of build-to-suit options and investment opportunities. Due to his dedication to the company and its values, he remains a key facilitator of NAIWWM's success in commercial real estate leasing and sales and property management.

## PROFESSIONAL AFFILIATIONS

Commercial Alliance of Realtors (CAR)  
Michigan Association of Realtors (MAR)  
National Association of Realtors (NAR)  
Grand Rapids Chamber of Commerce  
Society of Industrial & Office Realtors (SIOR)  
Michigan Chapter  
Certified Commercial  
Investment Member (CCIM)

## COMMUNITY INVOLVEMENT

David D. Hunting YMCA Downtown  
Kuiper College Board

## SAMPLE TRANSACTIONS

Columbian Enterprises, Logistics—various locations  
Service Express Inc.—Computer Support-  
Broadmoor SE and Sparks Dr SE  
Land and Sea—Distribution—Clay Ave SW  
Nichols— Several locations  
Carrier Corp.—76th St. SW  
Motion Industries—Walker, MI  
Partners Worldwide—Grand Rapids  
locations

## EDUCATION

### Society of Industrial and Office Realtors (SIOR)

- Legacy Member since April 1, 1988. Dave is one of only 3% of Commercial Realtors to become a member of the SIOR designation. SIOR's form a 3,200 member network of like-minded professionals who share business referrals and collaborate on their continuing education.

### Certified Commercial Investment Member (CCIM)

- Dave is one of only 5% of Commercial Realtors to earn the prestigious CCIM designation. CCIM's exemplify the real estate industry's highest professional and ethical standards.

### Graduate Realtors Institute (GRI)

- Completed 90 hours of coursework on various topics such as marketing and servicing listed properties to real estate law.

### Davenport College

- Associates Degree in Business Administration and Sales & Marketing

### Calvin College

- Various courses