



JOSH JACOBS

Associate

SCOPE OF SERVICE EXPERIENCE

“Making the community better one square foot at a time.” Joshua is a seasoned professional with decades of experience in commercial real estate. He has a deep understanding of the importance of going the extra mile for clients. Joshua firmly believes that exceptional service is what sets a good Broker apart from a great Broker, and he always strives to exceed the clients' expectations in every way possible. There is not a project too big, a particular requirement too narrow.

Joshua's approach to client service is based on the value of the client relationship. He believes that each interaction is an opportunity to build trust, establish rapport, and demonstrate commitment to their success. By truly listening to a clients' needs and concerns, Joshua tailors services to meet their specific goals and come up with creative solutions to achieve their objectives.

Over the years, Joshua has developed a unique ability to see the future potential in a piece of development land. This is an essential skill when identifying lucrative investment opportunities for clients that may not be immediately obvious to others. This includes discovering properties that have been overlooked or undervalued, or that may require creative thinking to unlock their full potential.

Outside of real estate, Joshua spends his time with his family and taking care of the family farm & orchard. It has been one of his most rewarding and fulfilling experiences, as there is something, “deeply satisfying about working the land.” He appreciates the time spent outside after long hours on the phone and screens.

EDUCATION

Franklin and Marshall College, Lancaster, PA

- Business Administration Management