



SCOTT M. NURSKI, MBA

Senior Director of Multifamily Investment

SCOPE OF SERVICE EXPERIENCE

Scott has 19 years of experience in investment and multifamily brokerage, as well as experience in both development and ownership of multifamily property. He understands firsthand the balance between the operational, capital and investor needs of a multifamily asset throughout the ownership cycle. He is able to combine a real world ownership perspective with vast research and market data to provide optimal solutions and great outcomes for clients.

Scott has extensive experience at all levels of the marketing process including financial underwriting, marketing presentation, research, and investor solicitation. He has an exceptional grasp of national and local industry trends. His clients include institutions, private capital, developers and special servicers on single assets and portfolios of multifamily product.

EDUCATION

Western Michigan University, Kalamazoo & Grand Rapids, MI

- Bachelor of Business Administration—Marketing
- Bachelor of Science in biomedical Science
- Master of Business Administration—Finance

PARTIAL CLIENTS

- BELFOR
- Bender Companies
- Brookside Properties, Inc
- C-III Asset Management
- The Choice Group
- Colony Capital
- Copper Bay Homes
- CRE Capital Group
- CWD Real Estate
- Eenhoorn, LLC
- Hamilton Point investments
- Land & Company
- The GSH Group
- Mercantile Bank of MI
- MF Capital
- Miller Valentine
- RPM Living
- Thompson Thrift Residential
- Trillium Ventures MSV
- Wheeler Development Group

TESTIMONIALS

We have been in the real estate business for over 25 years. We have worked with many, many real estate agents over the years. We worked with NAI Wisinski of West Michigan Multifamily Team on a 112 unit apartment complex. We are extremely happy with the job they did. They were extremely knowledgeable, professional and “got the deal done”. As the Sellers, we are very happy and I would recommend them to anyone wanting to buy or sell a multifamily property”.

-Kathleen Culp, B&A Development

AWARDS

CoStar Power Broker - 2013, 2014, 2017, 2020, 2021, 2022
Largest Multifamily Sale - 2014, 2017, 2019, 2022 - CAR

PROFESSIONAL AFFILIATIONS

- Commercial Alliance of Realtors (CAR)
- National Multifamily Housing Council (NMHC)
- National Apartment Association (NAA)
- Property Management Association of Michigan (PMAM)
- Property Management Association of West Michigan (PMAWM)
- Urban Land Institute (ULI)
- Commercial Alliance of Realtors (CAR) Networking/informal Events Committee
- Michigan Realtors
- National Association of Realtors (NAR)

PARTIAL TRANSACTIONS LIST

- Battle Creek/Kalamazoo 288 Portfolio—288 units
- College Hill Apartments—132 units
- Cottonwood Forest Apartments—160 units (part of 168 unit fractured condo project)
- Foote Hills Apartments & Townhomes—182 units
- The Gallery Apartments—56 units
- Heartland Village Square Apartments—114 units
- Landing Apartments—180 units
- Monroe/Sterling Heights 252 Portfolio—252 units
- Oshtemo 131 Portfolio—131 units
- Oxford Place Apartments—306 units