



## STUART KINGMA, SIOR

Executive Vice President

Industrial Brokerage

### SCOPE OF SERVICE EXPERIENCE

Stu Kingma, SIOR is an Executive Vice President at NAI Wisinski of West Michigan. Stu has been one of the top Industrial Real Estate Brokers in the greater Midwest Region since 1994. Given his position as a leading Industrial Broker, Stu is able to provide his clients with the most up to date information regarding changing market conditions, property availabilities, and market opportunities.

By reviewing his client's real estate needs from a multitude of different perspectives, Stu is able to find creative solutions which help to maximize his client's real estate value and he is able to help create the best outcomes no matter the real estate circumstance. This analytical approach to real estate problem solving has led Stu to be named as a NAI Top Global producer which places him in the top 1% of all NAI Brokers worldwide which number over 5,100 professionals.

### EDUCATION

Society of Industrial and Office Realtors (SIOR)

- Stu is one of only 3% of Commercial Realtors to become a member of the SIOR designation. SIOR's form a 3,000 member network (1,900 who specialize in Industrial) of like-minded professionals who share business referrals and collaborate on their continuing education.

Calvin College, Grand Rapids, Michigan

- Bachelor of Arts in Business Administration

### NAI PROFESSIONAL RECOGNITION

- 2022 Top NAI Global Producer - Top 30 out of 5,000 Agents
- 2021 Top NAI Global Producer - Top 30 out of 5,000 Agents
- 2020 Top NAI Global Producer - Top 20 out of 6,000 Agents
- 2019 Top NAI Global Producer - Top 10 out of 7,000 Agents
- 2018 Top NAI Global Producer - Top 29 out of 7,000 Agents
- 2017 Top NAI Global Producer - Top 17 out of 7,000 Agents
- 2016 Top NAI Global Producer - Top 0.5% out of 7,000 Agents

### PROFESSIONAL AFFILIATIONS

Commercial Alliance of Realtors (CAR)  
Former President  
Former Vice President  
Former Secretary

Commercial Industrial Regional Real Estate Information exchange (CIRRIX)

Grand Rapids Area Chamber of Commerce

Grand Rapids Association of Realtors (GRAR)

Michigan Association of Realtors (MAR)  
Past Board Member

National Association of Realtors (NAR)

Society of Industrial & Office Realtors (SIOR)  
Michigan Chapter, Past President

### COMMUNITY INVOLVEMENT

Village of Spring Lake

Former Planning Commission Member

Western Michigan Christian High School,  
Former Board Chair

## NOTABLE CLIENT LIST

Kojaian Management  
Tenneco  
Haworth  
Mien Furniture  
KPC  
Klever Innovations  
Huntington Bank  
Technoform  
Padnos Inc.  
Beverlin Manufacturing Corp.  
Crystal Clean  
Etna, Inc.  
Itochu

## OTHER PROFESSIONAL RECOGNITION

2022 CoStar Power Broker Award - Industrial Leasing Transactions  
2021 CoStar Power Broker Award - Industrial Sales Transactions  
2021 CoStar Power Broker Award - Industrial Leasing Transactions  
2020 CARWM Industrial Transaction of the Year  
2020 CoStar Power Broker Award - Industrial Leasing Transactions  
2019 CoStar Power Broker Award - Industrial Sales Transactions  
2019 CoStar Power Broker Award - Industrial Leasing Transactions  
2019 CARWM Biggest Land Sale Award  
2019 CARWM Biggest Industrial Lease Award  
2018 CoStar Power Broker Award - Industrial Sales Transactions  
2018 CoStar Power Broker Award - Industrial Leasing Transactions  
2017 CoStar Power Broker Award - Office Leasing Transactions  
2017 CoStar Power Broker Award - Industrial Sales Transactions  
2017 CoStar Power Broker Award - Industrial Leasing Transactions  
2017 CARWM Largest Industrial Sale Award  
2017 CARWM Largest Industrial Lease Award  
2016 CARWM Largest Industrial Lease Award  
2016 CoStar Honors Award  
2016 CoStar Power Broker Award  
2015 CoStar Power Broker Award  
2014 CoStar Power Broker Award  
2013 CoStar Power Broker Award  
2012 CoStar Power Broker Award  
2011 CoStar Power Broker Award  
2009 CARWM Largest Industrial Lease Award  
2008 CARWM Realtor of the Year  
2008 Regional Thought Leader  
2008 CARWM Realtor Active in Politics Award  
2008 CARWM Largest Industrial Sale Award  
2008 CoStar Power Broker Award  
2006 First Industrial 1st Place Broker Award